ICOM
CANADA

Icnews

Icom Canada is growing to serve you better!

Icom Canada starts out the New Year by expanding their team, to keep with our desire to offer the best service in the industry we need to grow and are pleased to introduce some new faces to you.

Marc André Bouvrette

Is our new territory manager for Quebec. Marc André brings 9 years of land mobile sales experience with a keen knowledge of the Quebec market place. He is a resident of Gatineau, and is responsible for Quebec Land Mobile, Marine & Aviation markets. Please welcome Marc André to our team and if you operate in Quebec expect to hear from him soon as he will be looking to assist you in selling more Icom radios!

Ken Harrison

Has joined Icom as our manufacturer's representative for the marine market in Ontario. Ken has been in the Ontario marine market since the mid 80's and brings with him a deep rooted knowledge of the Ontario marine market. Most recently Ken started Summerhill Sales and represents technical related products making Icom a great fit. Look for Ken to call soon and show you all the great new Icom radios.

Eric Meth

Brings a lifetime of technical experience to Icom in both the Land Mobile and Amateur markets. Eric's love of Icom products made it a natural fit to provide technical know how to these demanding divisions. Based in Ontario Eric will be providing both local and national support specializing in Icom's Dstar launch in the Amateur division, as well as Land Mobile systems support. Eric is an avid HAM operator VE3EI. Look for him on a Dstar message board!

Victor Johnson

Joins the Icom team as national Sales Manager. Vic brings several years of sales experience and a technical background to Icom. Vic's primary focus is to bring leadership and cohesive head-office interaction to the cross country Icom sales force. Icom retailers can expect to meet Vic as he will be traveling across the country.

Alenna Langhorst

Is filling the role of Icom's newly created marketing support position. She has spent the last 3 years working in the Marketing field with various companies as a consultant. Alenna's main focus is to strengthen Icom's brand. Her energetic and creative work style is a perfect fit for the Icom team.

Hours of Operation:
Mon-Fri, 7:30-5:00 pm
Pacific Time

Shows & Events

January
Toronto Boat Show
13th- 21st January 2007
www.torontoboatshow.com

February
Salon Du Bateau-
(Montreal)
1st—5th February 2007

Vancouver Boat Show
7th - 11th February 2006
www.vancouverboatshow.ca

Halifax Boat Show
15th -18th February 2006
www.halifaxboatshow.com

Not a new face or name at Icom Canada, but a new role!

If you have dealt with Icom Canada you most likely know Paul Veel. Paul started at Icom Canada as the shipper/receiver and worked his way into a key role with inside sales responsibilities doing everything from answer sales and technical calls to planning shows and looking after the Amateur division for Canada. Now Paul is responsible for BC land mobile sales in addition to looking after the Amateur division and BC Avionics. Here is a hint for all you BC dealers, Paul loves fly fishing, so if you have a lake loaded with trout near by, expect to see a lot of Paul!

TECH CORNER

Programming Public Address/External RX Speaker Functions

The 521 and 621 series Icom mobiles allow the dealer to connect an external amplified speaker (dealer sourced) using either the Public Address or External RX Speaker functions.

> The 521 and 621 mobile radio series can connect to an external amplified speaker using two functions: Public Address and External RX Speaker

The Public Address function allows the user to speak into his or her microphone and broadcast voice through the dealer-supplied amplified speaker. The audio signal (low level) is accessed by connecting speaker input to pin 5 of the J6– jack on the main board using an OPC 617 accessory cable. A button is programmed in as "Public Address" and when the PA is required, the user presses that button (the display will read PA On), keys up the microphone and speaks. Their amplified voice will be projected through the amplified speaker.

The RX speaker function allows you to leave your vehicle and still hear the receive signal of the radio. The connection is identical to the PA function. Just hook it up to pin 5 of the J6– jack and utilize an external amplified jack (dealer supplied). A "RX Speaker" button is programmed in, and when the customer needs external audio, they would push the button to enable the feature. Volume is controlled by the amplified speaker or, to a lesser extent, by the volume knob of the radio.

MDC1200 UPDATE

Icom continues to develop more products featuring MDC1200 signaling protocol. MDC1200 is now available in the following models:

♦ F33G/F43G
♦ F50/F60
♦ Coming Jan 07 in F70/F1721 (including P25 *analog only*)

Our MDC1200 is compatible with Motorola MDC1200 systems and is able to integrate Icom radios into existing systems.

Icom's MDC1200 functions:

• PTT ID	• Call Alert	• Emergency "Hot Mic" Monitoring	• Message (TX/RX)
• Radio Check	• Emergency Call (TX/RX)	• Emergency Man Down	• Revive (TX/RX)
• Select Call	• Auto Emergency Retransmit	• Status (TX/RX)	• Alias Table (TX/RX)

Features:

Built-in Tone signaling
- Multiple 2-Tone, Multiple 5-Tone
- Bell icon
- Answer back
- Stun
- Beep sound
- Auto transmit
- Scan
- Li-Ion battery pack
- Up to 7 programmable buttons
- Alphanumeric
- Wide range coverage and large channel capacity
- Tactical group function
- Built-in voice scrambler
- Waterproof microphone
- Built-in compatible with the IC-F50/60 and IC-F521/F621 series
- 8 DTMF autodial memories
- Powerful 5W output for IC-F70, 4W output for IC-F80
- Normal and priority scans
- 2 step power saver + Optional AA alkaline battery case, BP-237 for battery back up
- Busy, repeater lockout functions
- Power ON password, and more…

/ AMATEUR / AVIONIC / LANDMOBILE / MARINE / RECEIVERS /